



Improve cash flow while maintaining good client relationships with RainMaker's Collections Module

Benefits include:

Manage the collections process, report on activity and monitor payment promise dates.

- The ability to determine which clients required collections assistance, schedule follow-up calls and automatically generate collections letters or emails, all using Automated Wizards.

Recoup our investment in a very short period of time.

- A system, built specifically for law firms, that is easy and intuitive to use, improves cash flow while maintaining good relationships – this can provide impressive ROI.

Automate various collections functions with your own business rules.

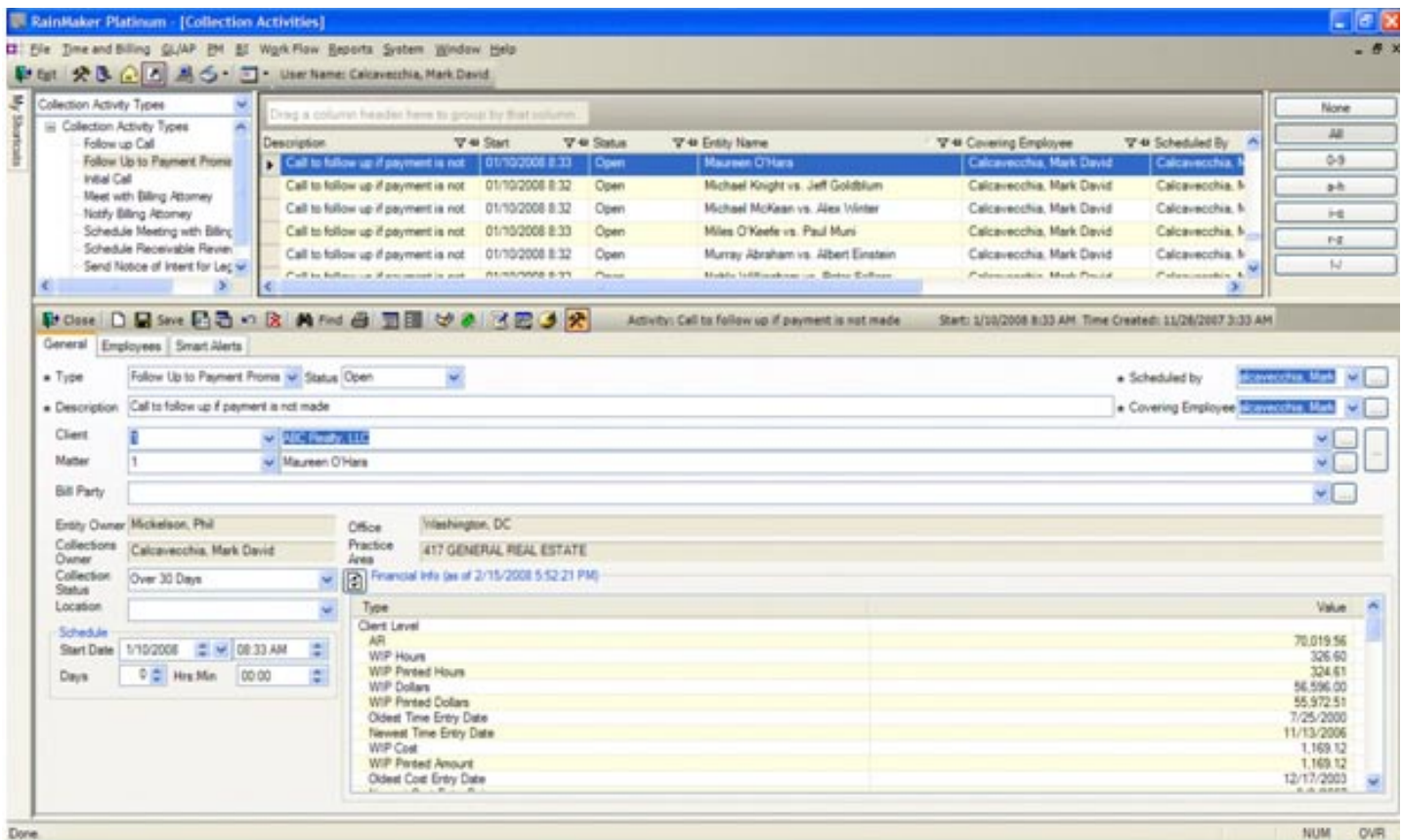
- Advanced features including Business Rule Wizards to set a collections status, assign activities and send mail or emails directly to clients.

Providing law firms with the ability to measure and manage the entire collections process, the RainMaker Collections module assists in improving cash flow while maintaining good client relationships. The module is fully integrated with RainMaker Financial and Practice Management systems, Electronic New Case Memo and Microsoft Outlook/Exchange server. The system allows the firm to develop business rules used by “Wizards” to determine which clients or matters should be in the collections process. “Wizards” then assign a collections status along with a schedule of follow-up activities to pursue payments. Collections can generate automated mail-merged collection letters and AR statements that may be sent via mail or electronically by email based upon criteria set by the firm.

Easy Access to Real-Time Financial Information

RainMaker Collections module provides access to real-time financial information on a client or matter, allowing a collections person or attorney to respond to issues more effectively. The system provides reporting that supplies a big picture view or synopsis as well as drill-down capabilities for further detail. For example, the handling of a client with \$10,000 outstanding that has not done business with the firm in six months may be far more demanding than for a client with \$50,000 in WIP that only has a single bill over 60 days old.

Using Microsoft® .NET technology, just point and click to analyze the business metrics of the firm.



Real-time information eliminates discrepancies and potentially embarrassing calls that can occur as a result of the standard 24-hour time delay between payments posted each morning and nightly batch updates of outstanding A/R on a non real-time, batch-processing system. The use of imaging eliminates the often used tactic, "I can't find the invoice; we need you to resend it before we pay." Since the RainMaker system automatically images all client billing invoices, these may be easily sent along to clients as an attachment to an email or system generated collections letter.

Write Your Own Success Story

To learn more about the RainMaker Platinum Solution and the Collections Module Add-on please contact the sales department at 800.341.4012 x3413, legalinfo@rainmakerlegal.com or www.rainmakerlegal.com/contactus/.